

ASKING QUESTIONS

"follow-up"

Good leaders ask great questions that inspire others to dream more, think more, learn more, do more, and become more. - John C. Maxwell

You may know how to initiate conversation and ask open-ended questions, but what about the follow-up? How do you ask questions that keep the conversation going, and more importantly, keep it going deeper?

In her book, *How to Listen So People Will Talk: Build Stronger Communication and Deeper Connections*, Becky Harling shares, "When you ask questions, you turn your ear to wisdom and apply your heart to understanding (Proverbs 2:2). Not only do you grow in your understanding of a person, but often a great question prompts the person to great understanding of themselves. You gain greater insight, they gain greater self-awareness, and the two of you grow closer. It's a relational win-win! This is why Jesus asked questions so often throughout His earthly ministry" (pg. 72).

Below are a few questions that will continue to take the conversation deeper and pave the way for God's Truth to be talked about, and maybe discovered!

WHAT WOULD YOU LIKE TO SHARE?

HOW DID THAT WORK? / WHAT HAPPENED?

HOW DID THAT MAKE YOU FEEL?

WHAT THOUGHTS DO YOU HAVE ABOUT HOW YOU RESPONDED?

IF THERE WAS SOMETHING YOU WISHED YOU DID DIFFERENTLY, WHAT IS IT? WHY?

WHAT DO YOU THINK YOU SHOULD DO NEXT?

WHAT DO YOU THINK GOD/JESUS/HOLY SPIRIT HAS TO SAY ABOUT THIS SITUATION?

IS THERE A LIE/UNTRUTH YOU'RE BELIEVING ABOUT THE SITUATION OR HOW YOU RESPONDED?

DO YOU NEED TO REPENT / ASK FOR FORGIVENESS?

IS THERE A STRENGTH OR GOD-GIVEN GIFT GOD IS AFFIRMING IN YOU THROUGH THIS SITUATION?

IS THERE AN AREA IN YOUR THINKING/RESPONSE GOD WANTS TO BRING HIS TRUTH OR HIS FREEDOM?

IS THERE SOMETHING YOU LEARNED FROM THIS SITUATION?

DOES ANY SCRIPTURE COME TO MIND IN THIS SITUATION?

IS THERE ANYTHING I CAN DO TO HELP?

CAN WE TALK ABOUT THIS AGAIN THE NEXT TIME WE MEET?

© 2018 The Glen Eyrie Group. All rights reserved. No part of this publication may be reproduced in any form without written permission from Glen Eyrie Group. P.O. Box 6819, Colorado Springs, CO 80934